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Volume 19 • Number 10 • November 2014 • *English Edition*





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**Volume 19 Number 10  
November 2014**

**PUBLISHER**

Jean-François Villard  
editor@infrastructures.com

**CONTRIBUTING EDITORS**

Rob Holden  
Paul Vanderzon  
toronto@infrastructures.com

**ADVERTISING SALES**

sales@infrastructures.com

**TELEPHONE**

**514-233-1295**

**613-862-1295**

**416-795-1295**

**FAX: 514-528-9932**

**ADDRESS CHANGES**

Send us your address changes by E-Mail to:  
[subscriptions@infrastructures.com](mailto:subscriptions@infrastructures.com)

**MAILING ADDRESS**

4330 Saint-Hubert Street  
Montreal (Quebec) H2J 2W7

**INTERNET**

[www.infrastructures.com](http://www.infrastructures.com)



@InfraMag\_Canada



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InfraStructures is circulated free of charge to qualified users of heavy machinery and specialized equipment in construction, public works, and natural resources across Canada in both French and English.

The cost of a subscription for either edition for one year is \$50 for Canadian residents and US\$75 or €75 for U.S. and overseas.

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Publications Mail Agreement #40052183

## A Brief Word...

*Well, with November comes the promise of winter hard on its heels.*

*This month has long been a time to reflect on the past year amongst other things.*

*This November is markedly more significant, coming as it does in this centenary year of the start of the Great War.*

*The fear, filth, dread, death and destruction we rained down upon our heads a century ago should haunt all of us daily. It should make us thankful and diligent for our own safety and that of our families.*

*This sentiment extends to the workplace as most modern fatalities and injuries occur at work.*

*Health and Safety can be taken to extremes, but it should always be in your mind when working on site, with or without equipment. Your life, the lives of your crew and the families involved depend on such diligence.*

*Pause in November to reflect and ensure that past sacrifices shall not have been wasted.*

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On the cover:

Thanks to the Merlo P25.6, commercial fencing contractors benefit from increased productivity as well as significant reduction of rental and labor costs.

On the picture: Clôtures Arboit, a contractor based in L'Assomption, Quebec.

## HEWITT MATERIAL HANDLING OPENS NEW BRANCH IN OTTAWA

Hewitt Material Handling Inc. is proud to announce the opening of its new branch in Ottawa.

This new branch brings the company closer to its customers in Canada's Capital Region and enables it to offer them more convenient access to a wide range of equipment and parts, as well as its Service par Excellence. Hewitt Material Handling

now serve the entire territory of the urban community of Ottawa for lift trucks from Caterpillar, Mitsubishi, Jungheinrich, Kalmar, Manitou and Cushman.

The 1,330 m<sup>2</sup> Ottawa branch is a great addition to the existing four branches (Hamilton, Kitchener, London, Concord) and will play an essential role in further reinforcing Hewitt Material Handling's strategic position in Ontario.

"We have listened to our customers of

the Ottawa sector and have responded to their needs by moving closer to them with this new branch fully dedicated to material handling. The opening of the Ottawa Branch is part of our strategy to expand our network of branches in Ontario," stated William Botshka, general manager, Hewitt Material Handling.

The Hewitt Material Handling Team looks forward to welcoming you at its new Ottawa branch.

Source: Hewitt Material Handling Inc.



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## TAKEUCHI ANNOUNCES HANTS EQUIPMENT AS A NEW DEALER SERVING NOVA SCOTIA

Takeuchi-US has recently announced Hants Equipment as their newest dealer in Canada. Hants Equipment will carry the full line of Takeuchi compact earthmoving equipment, including compact track loaders, compact wheel loaders, compact excavators and skid steer loaders.

Headquartered in Windsor, Nova Scotia, Hants Equipment, who has been family owned and operated since 1982, serves the farming, forest, and construction industry throughout the entire Nova Scotia area.

"We believe that Takeuchi has the best product available for what they do," said Jason Hart, sales manager for Hants Equipment. "We pride ourselves in bringing our customers the most groundbreaking products. Takeuchi is a highly reputable brand and our customers are looking forward to using their equipment out on the jobsite."

"Hants Equipment has a reputation for being a trustworthy and knowledgeable dealer in the Nova Scotia area," said Kim Robinson, Takeuchi director of sales. "Being a family-owned company, they have a lot invested in their operation and take everything they do seriously, which starts by providing their customers with topnotch equipment and service. We are excited to begin our partnership with them, and know it's the start of a great, long-lasting relationship."

Source: Takeuchi

## AMMANN CANADA WELCOMES WESTERRA AS BC DISTRIBUTOR

Ammann Canada is proud to announce the appointment of Westerra Equipment, a division of Wesgroup Equipment, as the regional distributor for Ammann compaction and paving equipment in British Columbia.

Westerra Equipment will represent Ammann through all five of its branch loca-



tions. Peter Price, Ammann's Area sales manager in Canada, says that Westerra will give Ammann a strong sales and service presence in BC. "We chose Westerra because of the company's reputation for their large range of quality premium equipment and service, multiple locations across British Columbia, and exceptional customer service," he said.

Adding a full line of compaction and paving equipment from the Ammann Group will provide full equipment solutions for Westerra customers. Ammann equipment is fully serviceable by Westerra's factory-trained service technicians. Westerra's Centralized Parts Distribution Centre will deliver Ammann parts to customers with a focus on reducing downtime for customers.

"We are very excited to provide our customers a large range of quality premium products and services, with our customers' bottom line in mind. As BC's Preferred Equipment Dealer, our team is committed to servicing and providing timely solutions not only for the construction and road building industries, but also other industries," says Dhar Dhaliwal, president and CEO of Wesgroup Equipment.

Westerra maintains full service branches in Abbotsford, Courtenay, Kamloops, Nanaimo and Victoria. Its highly diversified operations include sales, service, parts, rentals and training for leading OEM equipment lines serving construction, forestry, oil & gas, mining, recycling and utility industries.

Source: Ammann Canada

## YUKON JCB JOINS NORTH AMERICAN DEALER NETWORK

Yukon JCB is the latest full-service dealership to join JCB's growing North American dealer network. The dealership will provide new and pre-owned JCB heavy equipment sales and rentals to the Yukon Territory from its location in Whitehorse.

Yukon JCB was founded in 1989 as Totaltrac Yukon, Inc. In 2012, Rod Adams purchased the business and currently serves as its CEO. Over the years, the dealership has sold and serviced equipment from other major manufacturers, but will now place its emphasis on JCB's full product line. Through its relationship with JCB, Yukon JCB will continue to provide excellent customer service while growing JCB's presence in the Yukon Territory.

Yukon JCB's current executives, managers, salespeople and service technicians will offer customers the same outstanding service with plans to expand staff in the future as the business grows.

JCB's full line of equipment includes skid steers, compact track loaders, backhoes, wheel loaders, utility vehicles, excavators and Loadall telescopic handlers. Yukon JCB will sell new and pre-owned machines, as well as offer equipment rentals.

"Having a JCB dealership in the Yukon Territory will allow us to bring our quality products to a previously underserved market," said Dallas Reeves, JCB North America's vice president of sales. "The ambitious, innovative and customer-centric staff at Yukon JCB is an ideal match with JCB's corporate philosophy, and we're very pleased to welcome them to the JCB family."

Source: JCB

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**OPENING KEYNOTE: Protecting Pollinators: Why Bees are Struggling and How We Can Help**  
presented by **NIGEL RAINE M.Sc. DPM (CPRI)**

**WEDNESDAY JANUARY 7**

**OPENING KEYNOTE: Eco-cities: Adopting Nature's Technology in Urban Landscape Design**  
presented by **MARK SIMMONS M.Sc.**

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**OPENING KEYNOTE: Wit, Fit and Balance: Strategies for Success!**  
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## BRIGADE TAKES VEHICLE SAFETY TO CANADA

Brigade Electronics, a leader in reversing safety, all-round visibility and collision avoidance, has set up a new subsidiary in Canada to meet growing demand for vehicle safety systems.

This latest move enables Brigade to support its customers in the Canadian market more effectively. Canada has an enormous mining industry, and safety is at the top of its agenda leading to strong demand for

Brigade's products.

Brigade Electronics (Canada) Ltd, with warehousing in Ontario, will develop on-site application and engineering support for customers across Canada.

"Brigade is in a unique position offering a comprehensive range of maneuvering safety solutions," says Henry Morgan, director and CEO. "We have our patented bbs-tek® White Sound® reversing alarms that make the source of danger more easily locatable than equivalent tonal alarms;

new Backsense® radar obstacle detection to alert the driver; and Backeye®360 Systems that eliminate blind spots by giving a 'bird's-eye view' all around the machine in a single image. Our mobile digital recorders can help driver training and protect drivers and companies from false insurance claims."

Brigade recommends a three-pronged approach to safety: driver visibility aids such as cameras to eliminate blind spots; driver alerts triggered by external sensors that identify potential collisions; and warnings for vulnerable people outside the vehicle such as reversing alarms.

Source: Brigade Electronics Group Plc

## SIEMENS SECURES ORDER FOR ARMOW WIND POWER PROJECT

Siemens Canada announced that it will supply, install and commission wind turbines for Samsung Renewable Energy Inc. (Samsung) and Pattern Energy Group LP (Pattern Development). The SWT-2.3-101 wind turbines for the Armow Wind project will be located in the municipality of Kincardine. This 180 MW project will generate clean power for approximately 70,000 Ontario homes, and will create over 200 jobs during construction and 15 permanent jobs during operation.

Construction of the project is now underway with commercial operation expected by Q4 2015. All 273 49-m blades will be manufactured at the Siemens blade facility in Tillsonburg, Ontario, and 91 towers for the project will be manufactured locally at CS Wind's facility in Windsor using Ontario-made steel. The deal includes a three-year service and maintenance agreement.

As Canada faces increasing environmental and economic challenges, Siemens is making great strides toward a sustainable energy future by providing efficient, affordable and clean power. This joint venture between Samsung and Pattern Development further demonstrates the progress of the Green Energy Investment Agreement between Samsung and the Ontario Government. It also underscores the success of the Green Energy Act as part of the Province's commitment to economic growth and environmental sustainability.

Siemens' wind turbine Service and Maintenance Distribution Centre in Chatham, Ontario, will support this project. The stores commonly used wind turbine

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parts and serves as a training center to develop and advance technical and safety skills for the firm's wind technicians.

Source: Siemens Canada Limited

#### **DUFFERIN AGGREGATES RECOGNIZED AS ONE OF CANADA'S SAFEST EMPLOYERS FOR THE SECOND YEAR IN A ROW**

Dufferin Aggregates, a division of Holcim (Canada) Inc., is proud to have been recognized as one of Canada's Safest Employers in 2014. This honor identifies Canadian companies that are making a difference in promoting the health and safety

of their workers, and operating a safe and successful organization. Dufferin Aggregates was selected as silver winner in the mining and natural resources category. This is the second time in as many years that the company has been recognized by the Canada's Safest Employer program.

Apart from meeting criteria related to excellent safety performance, part of the nomination process for the program involved employees to complete an Employee Safety Perception Survey, which helps to gauge the safety culture at an organization and how successful the company has

been in communicating and embedding health and safety at a grass-roots level. Being selected as one of Canada's Safest Employers continues a positive trend for the company, and demonstrates the results of its philosophy of Zero Harm which encourages positive, proactive prevention to create a culture that demonstrates a commitment to every person going home safely at the end of every day.

"Achieving our vision of ZERO Harm is an everyday challenge. I am proud of Dufferin Aggregates employees who have integrated their commitment to this goal into everything they do. They have embraced our vision and understand that our goal can only be reached if we all contribute individually and as a team – from our OH&S professionals, to management, to field employees," said Ed Persico, general manager, Dufferin Aggregates.

"Occupational health and safety professionals from all across Canada work tirelessly to promote the safety and well-being of their workforce, said Amanda Silliker, editor of Canadian Occupational Safety. "Canada's Safest Employers awards give the opportunity to recognize these hard-working individuals and celebrate the culture of safety they have helped foster in their organizations. From innovative safety programs, employee engagement and training to wellness programs and strong management support, these winning employers are setting an excellent example for others to follow."

Canada's Safest Employers' Awards 2014 winners were announced at a gala in Toronto on October 28.

Source: Dufferin Aggregates

## **Advanced Rubber Track Technology Applied on Mini Excavator Tracks for the First Time**

Addressing the technology gap between rubber tracks available for compact track loaders and those available for mini excavators, McLaren Industries now offers its high-performance NextGen TDF™ series rubber tracks for mini excavators. This product release represents the first of its kind to offer increased track strength and durability for mini excavators.



Unlike competitive jointless cable tracks, the SpoolRite belting technology used in the NextGen TDF series is a proprietary system that radically increases the tensile strength of the tracks' internal structure. It is a pre-stressed, aligned, non-overlapping continuous belting system, which guarantees equal tension throughout the track belts. This reduces the chance of link ejection and structural damage of the track, and it significantly improves the track strength.

McLaren's NextGen TDF tracks also feature a Crack and Cut Quarantine System™ (CCQS), a series of narrowly spaced lug bars that contain the growth of any accidental cut or crack. By preventing the spread of the surface damage, CCQS provides a noticeably longer service life.

Other standard features include a four-step metal-to-rubber bonding, proprietary rubber compound formulation, rubber coated wear resistant guiding system, continuous rubber roller pathway, and double-offset tread pattern.

"When a mini excavator has to do a hard job, track durability is one of the most critical factors for the undercarriage," said George Zafirov, marketing manager for McLaren Industries. "Our NextGen TDF series rubber tracks for mini excavators set a new industry standard for longer track life, maximized return on investment, better ride and performance on harsh terrain."

The NextGen TDF excavator tracks are available for numerous makes and models of mini-excavators in sizes of 300x52.5 and 400x73. They fit popular models such as Bobcat X341, Caterpillar 305 CR, JCB 8060, Volvo EC55, and many more.

Source: McLaren Industries, Inc.

#### **2015 ASTEC ADVANCED CUSTOMER SCHOOLS ARE SOLD OUT**

The 2015 sessions for the ASTEC Advanced Customer Schools have sold out. Demand for the schools was so great that a fifth 4-day session has been added and a waiting list has been created for any spots that open should a scheduled attendee be unable to take part. All total, Astec will host 5 sessions of schools and over 400 asphalt industry professionals will attend.

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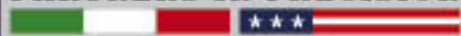
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Troy Norris, Astec Customer School coordinator, reports that the first 4 weeks sold out within two days after registration opened on October 1<sup>st</sup>.

Astec Customer Schools teach hands-on maintenance and advanced troubleshooting techniques to fix problems fast. Instructors include Astec and Heatec Engineers and Service Technicians with decades of field experience.

During the 4 full days of instruction, students will have the opportunity to meet with instructors and fellow students to exchange information. Additional networking opportunities are provided during breakfast and lunch each day, and special dinner receptions each night.

Source: Astec, Inc.

### FAE CELEBRATES 25 YEARS IN BUSINESS

Founded in 1989 by 4 partners, today FAE is the world leading manufacturer in land clearing equipment and PTO-mounted construction attachments.

FAE is also the leader in manufacturing track forestry mulchers. Its PrimeTech range is composed of PT-175, PT-300, PT-500 and PT-600 offering full solutions for all land clearing applications - from pipelines, gas lines, power lines, commercial and residential land clearing.

FAE celebrated their milestone on September 13<sup>th</sup> at the world Headquarters in Italy with almost 400 people in attendance including employees, top-selling dealers and a few loyal customers. At the party's welcome speech, president and cofounder

Diego Scanzoni discussed the history of the company and how the company has become the global leader in the industry.

"FAE has taken the world market by storm," says Giorgio Carera, CEO of FAE USA. "Since the beginning, our strategy has been to develop and build first-quality equipment, to provide the best service throughout our dealer network and to provide the greatest education about our equipment. Our philosophy has always been to develop and provide solutions based on customer feedback; it has proven to be one of the keys of our success."

FAE's strategy also included being physically present in the key markets with our own branches, providing inventory of machines, parts, service, sales and market-

## Cool Skyjack Helps Preserve Endangered Cucumber Tree

Linamar Corporation's Skyjack Division is helping The Arboretum, University of Guelph in Guelph, Ontario, to preserve rare trees including the Cucumber Tree.

Skyjack recently loaned a SJ63 AJ articulating boom lift to assist The Arboretum to collect difficult-to-access seeds from the Rare Woody Plants of Ontario seed orchards.

"Our priorities were to collect seeds from six main tree species that have good seed crops this year," said Sean Fox, head horticulturist, The Arboretum, University of Guelph.

The Arboretum obtained seeds from Cucumber Trees, Big Shellbark Hickory, Chinquapin Oak, Kentucky Coffee Tree, Tulip Tree and the Sycamore.

In 1984, the Cucumber Tree was the first tree in Canada to be listed as endangered by the Committee on the Status of Endangered Wildlife in Canada (COSEWIC). There are only about 300 Cucumber Trees left in Canada in the wild.

Many of the trees species in the Arboretum's seed orchards grow naturally in the Carolinian Forest Region in Ontario, which only occupies a small part of Southern Ontario. A combination of a small natural growth area and habitat loss have caused many of the trees species to become listed as threatened by the COSEWIC.

Mr. Fox, who operated the SJ63 AJ, said the lift allowed for greatly increased access to seeds within tree canopies, not only for

areas that were too high to access in the past, but even lower portions that have difficult to access angles.

"With the use of the Skyjack lift, we were able to collect more seeds, including seeds on some species that we've been unable to access in the past—in about a third of the time," he said.

The SJ63 AJ has a working height of 70 ft (21.2m), a horizontal reach of 40 ft (12.2m), and up and over clearance of 28 ft (8.4m). It was painted pink in honor of Breast Cancer Awareness Month. Skyjack also donated a portion of proceeds from sales of Skyjack boom sales in October to benefit the Canadian Breast Cancer Foundation.

In the past, the Arboretum collected seeds using a combination of ladders and hooks to lower branches. Staff used a 5 m orchard ladder but it was difficult to place within the canopies.

"Climbing many of the trees was impractical as much of the seed is concentrated on small branches at the edges of the trees' canopy and many of these upper branches are not large enough to support the weight of a climber and equipment," Sean Fox said. "With Skyjack's lift, we were



able to access the seeds in a safer and more efficient manner."

The seeds collected from the various rare trees will be used for multiple purposes. Batches will be sent for long-term preservation to the National Tree Seed Centre, a division of the Canadian Forest Service in Fredericton, New Brunswick. Some of the seeds will be used in the Arboretum's Tree Nursery to produce seedlings that will be shared with other botanical gardens and research agencies for further archiving. Some of the seeds will also be distributed to selected tree nurseries to produce offspring that will aid in restoration programs in the tree's native range.

"The seeds we collected from the Arboretum's Gene Banks will help to



ing support. Today FAE (in addition to the 4 production locations), counts 6 distribution branches - USA, Canada, Australia, France, Germany and Russia.

FAE's strategy is focused on the execution of its proven business model. "Our entire team is extremely motivated and energized, ready to take on our competition and saturate every market," Mr. Carera said. In addition, "We're highly focused on our customers, continuing to deliver quality products and solutions that contribute to their efficiency and bottom-line. We want the customers to recognize FAE as the friend that they can count on."

Source: FAE USA Inc.

reduce seed collection pressures on the wild populations," Mr. Fox said.

Established in 1971, The Arboretum at the University of Guelph, is a "living laboratory" with a mandate to promote education, research and outreach. The 160 ha Arboretum is used for the study of plants and wildlife by students in disciplines ranging from biology, horticulture to fine art, and is a popular place for recreation. Home to more than 30



formal botanical collections, The Arboretum, University of Guelph is also a leader in plant conservation with long-running initiatives such as the Rare Woody Plants of Ontario Program.

To learn more about The Arboretum or donate, visit: [www.uoguelph.ca/arboretum](http://www.uoguelph.ca/arboretum)  
Source: Skyjack Inc.

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<p><b>ALBERTA</b> Manulift Calgary, 403-938-8888 Hawco Farm Supplies Hollister, 403-824-3484 Edmonton Hublot Edmonton, 780-443-3880 Kukula County Fairview, 780-435-5535 Tring's Harvest Center Lacombe, 780-875-8818 Hegewille, 780-823-3246</p> <p><b>BRITISH COLUMBIA</b> Molson Brothers Agri Services Agassiz, 604-796-3820</p>	<p><b>BRITISH COLUMBIA</b> Manulift Vancouver, 604-271-1111 Surrey, 604-581-1111 Richmond, 604-271-1111 Burnaby, 604-271-1111 Coquitlam, 604-271-1111 Delta, 604-271-1111 Langley, 604-271-1111 Maple Ridge, 604-271-1111 New Westminster, 604-271-1111 Port Moody, 604-271-1111 Richmond, 604-271-1111 Surrey, 604-271-1111 Vancouver, 604-271-1111 West Vancouver, 604-271-1111 White Rock, 604-271-1111</p>	<p><b>BRITISH COLUMBIA</b> Manulift Vancouver, 604-271-1111 Surrey, 604-581-1111 Richmond, 604-271-1111 Burnaby, 604-271-1111 Coquitlam, 604-271-1111 Delta, 604-271-1111 Langley, 604-271-1111 Maple Ridge, 604-271-1111 New Westminster, 604-271-1111 Port Moody, 604-271-1111 Richmond, 604-271-1111 Surrey, 604-271-1111 Vancouver, 604-271-1111 West Vancouver, 604-271-1111 White Rock, 604-271-1111</p>
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# HammerHead Announces New Pipe Splitting System

HammerHead Trenchless Equipment has developed a new system for replacing 12.7 mm to 101 mm natural gas distribution pipe. Used in conjunction with HammerHead's line of cable winches, the patented tool string components include expanders, connectors, and splitting tools with replaceable hardened-steel blades. The system increases production rates for replacing existing runs of PVC, HDPE, MDPE and Aldyl-A pipe with new MDPE or HDPE pipe.

HammerHead's extensive research and development conducted in conjunction with contractor and gas company field

tests produced the modular design. HammerHead's re-engineered tools now allow contractors to easily replace worn tooling and choose from a selection of cable size and winch options. The integrated swivel design eliminates torque on replacement pipe as it is installed during pullback.

HammerHead's 10,886 kg pulling winch,



## Gilbert Launches the Grizzly MultiGrip™

Gilbert is proud to launch a new series of side-grip vibratory pile drivers: the Grizzly MultiGrip™. This excavator-mounted attachment is equipped with a side-grip clamping device designed to facilitate and speed up the handling, driving and extraction of piles and sheet piles.

Combining power, versatility and speed, the Grizzly MultiGrip™ vibratory pile driver establishes new standards. Allowing all new opportunities in deep foundations, it helps construction contractors to have a better profitability with their excavators as well as a better control of timetables.

The Grizzly MultiGrip™ is the result of a rigorous product development process and a test program of more than 4000 hours on site. The first model of the series, the MG-90, provides a 90 t centrifugal force perfectly compatible with excavators from 30 to 45 t. The unique design of the lateral clamping device and the exclusive 3PAS technology, a patent-pending 3-point arm system, ensures a maximum holding power. The Quick-Change system allows you to change jaws so you can switch from round piling to sheet piling mode in less than five minutes. Bottom line: avoid wasting time and increase productivity.

Equipped with the HD360° continuous rotating system, allowing a 40° inclination, as well as with the SafeGrip safety features, the Grizzly MultiGrip™ ensures safe and efficient operations. A standard vibrating plate transforms the excavator into a powerful compactor. The Grizzly MultiGrip™ is simply as versatile as it is performant.

The vibratory pile drivers are entirely designed, manufactured and assembled in Canada, in a state-of-the-art plant.

Gilbert is a leader in the design, manufacturing and marketing of forestry, sawmilling and construction equipment as well as vehicle track systems and snow groomers since 1986. The company is located in Roberval, Quebec, and has more than 90 employees.

Source: Les Produits Gilbert Inc.



the HydroGuide HG12 with patented, self-deploying downrigger, supports the new process. The HG12 simplifies set up and an adjustable boom can be set to the required depth without jacking up the machine. A solid, dual-capstan design provides a constant pulling force over the entire cable length to help reduce cable wear. The bull wheel and planetary drive system provide reliable power and control.

"This new system is much faster than old splitting or bursting methods.



Its increased productivity makes pipe splitting an economical pipe replacement technique," explained Paul Rogers, HammerHead vice president of sales and marketing.

All winch systems available from HammerHead now include an optional ESID system (electrical strike identification device). These systems signal the operator and others on the job site of an electrical strike during pullback. An ESID also protects the winch operator should the strike occur while operating the machine. Using a cable winch as the static pulling device, production time is significantly increased.

HammerHead's splitting process can be used to install sleeves to contain individual gas pipes or to install mains and services. It can also be used to upsize an existing line to increase its capacity.

Source: HammerHead Trenchless Equipment





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Enhance your excavator's profitability with the new Grizzly MultiGrip™ vibratory pile driver. Specially designed to help contractors accomplish their deep foundation work at a lower cost, the Grizzly MultiGrip™ will drive your productivity by combining power, versatility and efficiency. Driven by our side-gripping jaw system, equipped with the exclusive 3PAS and Quick-Change technologies, handling, driving and extracting sheet piling and round shaped piling will never have been as simple. The Grizzly MultiGrip™ easily turns into a powerful compactor with the compaction plate which comes standard.

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# New Generation of Small Milling Machines from Wirtgen

Wirtgen GmbH presents its new generation of small milling machines with the market launch of the W 50 Ri and W 60 Ri cold milling machines. The entirely new and striking design harbors a cornucopia of technical innovations that result in enhanced performance, greater productivity and maximum ease-of-operation.

Wirtgen's goal is to provide its customers with fit-for-purpose solutions which will always enable them to execute their jobs economically and on time, achieving the best possible quality. This traditional Wirtgen maxim was also reflected in the development of the new W 50 Ri and W 60 Ri machines. The numerous highlights of the half-meter milling machines come into play in every working step, offering immense customer benefit.

The countless auxiliary and automatic functions not only speed up work processes, but also significantly reduce the strain on the machine operator in day-to-day operations. Wirtgen's brand new in-house development LEVEL PRO PLUS (a levelling system), which is fully integrated in the machine control system, supports intuitive and simple operation to produce precise and high-quality milling results. The preset target value for the milling depth (max. 210 mm for both models) is precisely controlled by robust displacement sensors in the hydraulic cylinders mounted on the side plates and displayed on the high-resolution LEVEL PRO PLUS color display.

The slimline chassis was designed specifically to provide an unobstructed view of the milling edge to the front as well as of the left and right side plates, while the compact suspension of the loading conveyor affords an unhindered view of the milled area behind the machine.

Cold milling with fast and highly maneuverable machines saves time and money. Wirtgen has laid the foundations for this with the optimized driving and steering features of the W 50 Ri and W 60 Ri. The generous locking angle on either side results in extremely small turning radii that make working on cramped job sites so

much easier. The automatic tracking function of the rear inner wheel when folded in likewise increases the maneuverability of these small milling machines. Furthermore, the front wheels are offset by 15 cm (in the 4-wheeled version) to travel "fully in line" when the steering wheel is turned to the right. The extra-wide front wheels minimize the surface load exerted by the machine, which consequently reduces wear. The driving dynamics package enables speeds of up to 12 km/h in the 4-wheeled version. This provides for higher travel speeds and faster project completion.

These small milling machines can handle any job with maximum flexibility and performance thanks to their smart features. The new, completely round milling drum assembly, coupled with innovations in the milling drum, side plates, scraper blades and gradation control beam, make milling faster and simpler and produce a higher quality result.

The large conveyor slewing angles of 30° to the left and right allow material to be discharged even under difficult job site conditions. Furthermore, the hydraulically operated folding discharge conveyor – with



a maximum length of 5.60 m and a maximum width of 350 mm – can be swiftly folded up on cramped job sites or for transport. The assembly and disassembly of the discharge conveyor is also greatly facilitated by the compact quick-change coupling for the hydraulic connections.

## INNOVATIONS IN MILLING AND PRODUCTIVITY: TOP PERFORMANCE WITH EVERY JOB

The fact that using the W 50 Ri/W 60 Ri can speed up completion of a project by as much as 20% makes these cold milling machines a key factor for success in



road rehabilitation. The engine speed is automatically adapted to current requirements, yielding huge fuel savings despite the high engine output of 143 hp. Three individually variable milling drum speeds each ensure an ideal milling performance for a broad range of applications. Thanks to the extremely low center of gravity of the machines and the optimized weight distribution, these small milling machines ensure maximum traction for every application.

It has taken three years of painstaking development and prototyping work to get these new machines ready for series production. Both the W 50 Ri and the W 60 Ri have demonstrated their abilities in various trial applications performed under the scrutiny of renowned experts in the field of cold milling.

For example, concrete surface rehabilitation firm INBO Oberflächentechnik GmbH & Co. KG placed the most stringent demands on the prototypes. "We really put the new generation of small milling machines through its paces on the particularly hard concrete surfaces we work with, subjecting them to the most extreme conditions. We were thoroughly impressed by the high performance and extraordinary toughness of both machines and pleasantly surprised with their exceptional ease of use," says Stephan Rottler, managing director of INBO Oberflächentechnik, commenting on the new developments from Wirtgen. "This new technology is something you can really get excited about."

Source: Wirtgen GmbH



# CWB Opens New Welding Training and Testing Facility

The Canadian Welding Bureau (CWB) recently opened the doors to its new Western Region Office in Nisku, Alberta. The Western Region Office represents \$6.5 million investment in the local Edmonton economy and has already created over 100 local jobs during its construction.

The 1,670 m<sup>2</sup> facility will serve as a Welding Education & Training Centre of Excellence helping to support local industries need for qualified skilled labor by offering enhanced education, training and certification for welders, supervisors, engineers and inspectors, as well as non-destructive testing technicians.

The CWB Group is Canada's only national welding oversight organization. It is mandated, through the Canadian building codes and other national, provincial and regional legislations to ensure the quality of construction of Canada's welded environment – including buildings, bridges, towers and other steel and aluminum items. As a not-for-profit, in operation for

over 65 years, the CWB Group provides local certifications, qualification and training services to Canadian codes and standards to the welding and constructions industry across Canada.

With offices in Alberta, Manitoba, Ontario, Quebec and Nova Scotia, CWB's team of over 250 staff provide true national services from British Columbia to Nunavut to Newfoundland and all places in between. The CWB is also responsible for certifying international companies and their personnel involved in building products or providing welder consumables destined for use within Canada or projects destined for Canada. Regardless of the location or type of services provides – CWB



Group's mandate is to ensure the safety of Canadians and the environment through the proper application and enforcement of Canada's national codes and standards.

Source: The Canadian Welding Bureau



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# Excellence in Health and Safety; Dufferin Concrete and Ontario Redimix Recognized for Performance and Successes

Dufferin Concrete and Ontario Redimix, divisions of Holcim (Canada) Inc., have once again demonstrated their commitment to excellence in health and safety, having recently been recognized by both the Infrastructure Health & Safety Association (IHSA) and Ready Mixed Concrete Association of Ontario (RMCAO) for OH&S performance in 2013. This acknowledgment provides further evidence of Holcim Canada's vision to achieve ZERO Harm, through continuous improvement and ensuring all employees return home safely each day.

The IHSA awarded Dufferin Concrete and Ontario Redimix with an Achievement Award for Injury Reduction which is given to companies who have operated for 3 consecutive years with a cost-rate frequency and injury frequency below its rate group average and have participated in the Safety Groups program for the 3 previous consecutive years. Both companies were

15% below their rate group average for 2011, 2012 and 2013. This is the second time that the IHSA has honored them with an Achievement Award, having recognized them in 2011, as well.

Dufferin Concrete and Ontario Redimix were also recognized by the RMCAO for Outstanding Achievement for the year 2013, in Category 6 and 5, respectively, for demonstrating increasing excellence through showcasing good practices and policies and sharing information about health and safety successes. The awards were presented at the RMCAO 55<sup>th</sup> Annual General Meeting &



*Presentation of Achievement Award by Al Beattie, President and CEO of IHSA, to management and employees of Dufferin Concrete, Ontario Redimix and Holcim Canada (CNW Group/Holcim Canada Inc.)*

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"The real credit for this recognition goes to our employees. They take pride in working for a company that takes a strong and unequivocal stand when it comes to protecting the health and safety of its em-

## Measure Up to the Task

The new Hilti Laser range meters PD-I and PD-E offer the latest in measuring technology, enabling reliable measuring performance. Whether measuring long distances, calculating areas and volumes, or in difficult to reach situations, the PD-I and PD-E take measurements quickly and accurately. Hilti Pulse Power Technology allows for reliable measurements even under challenging conditions.

Simple to use, these laser range meters have an accuracy of  $\pm 1/16$  inch (1.58 mm). The PD-E laser range meter is streamlined for exterior applications. Designed for use in direct sunlight, the new E-paper screen technology allows for superior readability even in the most challenging light conditions. And, the precision optical targeting sight makes long distance

measurements up to 200 m much easier.

The PD-I for interior applications measures up to 100 m making overhead measurements without the use of a ladder or forklift possible while



helping to increase workplace safety. The PDI-1 uses a standard LCD screen with brighter illumination for improved readability in darker areas.

While both tools have a small, compact design, these laser range meters are rugged and durable and are equipped with a

sensor for faster indirect measurements and LED reference indicators. Combined with the PDA 72 measuring extension, taking repeated measurements overhead can be achieved ergonomically and fast.

The PD-I and PD-E are also covered by Hilti's Lifetime Service, a unique service agreement that includes two years of no-cost coverage, which also includes calibration service.\*

Source: Hilti, Inc.

\* Some limitations apply. See Hilti for details.



ployees and so do everything they can to contribute to keeping their workplaces the safest they can be," said Baudouin Nizet, president and CEO, Holcim (Canada) Inc.

The RMCAO also acknowledged individual ready-mix concrete plants for No Lost time Accidents or Injury in 2013, including the following Dufferin Concrete plants: Aylmer, Beamsville, Bowmanville, Bradford, Burlington, Cambridge, Etobicoke, Georgetown, Kitchener, London, Malton, Maple, Mississauga, Niagara Falls, Orangeville, Peterborough, Scarborough, Simcoe, Stratford, Tillsonburg, Toronto, and Whitby, and the Ontario Redimix Etobicoke, Milton, Pickering and Portlands plants.

Dufferin Concrete, a division of Holcim (Canada) Inc., has 33 plants across Southern Ontario and produces a variety of custom concrete mixes to meet technical specifications for commercial, industrial, institutional, and residential construction customers.

Source: Holcim (Canada) Inc.

## GoTo Products App for Bosch Rexroth Customers

Bosch Rexroth has just released its GoTo Products app, a convenient mobile app for customers to access Rexroth's GoTo Focused Delivery Program. The App is available for iPad, iPhone and Android devices, with specific pricing and sales contact information.

The GoTo Products app includes all of the latest additions to Rexroth's GoTo Focused Delivery Program, with a powerful sync-on-demand feature that lets users update the app with the latest product offering any time, wherever they are. It is now easier than ever for customers throughout Canada to place Rexroth's GoTo products in a shopping cart or wishlist, and email the order or RFQ to local Rexroth GoTo support personnel or sales partners—with just a few finger taps.

In addition, the app has useful how-to videos, podcasts and technical information, and users can now easily share content to social media channels directly through the app. A My GoTo Resources feature allows users to save frequently accessed content from the app and organize it into folders for later reference. The GoTo Products app truly is the easiest and fastest way to take advantage of Rexroth's popular GoTo Focused Delivery Program. Links to download the new version from the App store and Google Play.

Source: Bosch Rexroth Canada



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# Milwaukee® M18™ Metal Shears Deliver Maximum Control

Milwaukee Tool continues to expand its M18™ LITHIUM-ION system with the introduction of three new M18™ Metal Cutting Shears. Delivering maximum control and ultimate versatility, the new line is the largest and most complete cordless shear offering in the market today.

"Cordless shears are the #1 most requested tool from Milwaukee by Mechanical and HVAC professionals, but rather than quickly putting a tool on the market that mirrored competitive units, we took our time to deliver true innovation in the category," says Andrew Plowman, director of marketing for Milwaukee Tool. "With a revolutionary in-line wrist design, users will be able to push through cuts from behind the tool for better control during use, and with the new innovative tool-free 360° rotating head, users will be able to easily adjust their tool to cut in tight spaces from any orientation."

Available models will include an 18 gauge single cut shear (2367) for a broad



range of industries including metal roofing, automotive and HVACR, an 18 gauge double cut shear (2635) for straight cuts through common sheet metal gauges, and the first-ever cordless 14 gauge double cut shear (2636) for cutting heavier gauge sheet metal.

Available in November 2014, the new tools are compatible with the entire M18™

System, now offering over 60 professional cordless solutions. Milwaukee® is committed to the ongoing development of this platform and will continue to provide innovative solutions that offer industry leading ergonomics, performance and durability.

Source: Milwaukee Tool

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## Dexter + Chaney Announces Mobile App

Dexter + Chaney, developer of Spectrum® Construction Software, has debuted the latest in its new line of mobile applications for the construction industry: Spectrum Equipment Field Entry.

The app is a simple, powerful tool for gathering and analyzing equipment data in the field. Using the app, users can select a job and view all equipment assigned to it, or view the location of equipment in the field. The app can be used to enter data such as usage hours and odometer readings and track fuel transaction or amounts of fuel dispensed. Equipment Field Entry can also track scheduled maintenance tasks – informing users of when maintenance is due and recording when maintenance tasks are completed.

“One of the biggest benefits of the Equipment Field Entry app is the ability to track fuel usage and gather data to get better control of fuel costs,” said John Chaney, Dexter + Chaney’s CEO and cofounder. “Fuel itself can amount to as

much as one-third of operating expenses on equipment. Most companies have not had a simple, effective way to accurately gauge fuel readings and therefore many make rough projections or lump fuel costs together as overhead.”

The Equipment Field Entry app connects directly to Dexter + Chaney’s Spectrum Construction Software suite, allowing for data to flow seamlessly into the system to keep financial and project information up to date. The app can also work offline and sync with Spectrum when connected to the Internet. The app includes Bluetooth capability that enables it to automatically connect and communicate with fuel tank flow meters.

“We recognize the need for better data gathering in the field and better communication of that data with the office,” Mr. Chaney said. “If equipment breaks down because of a lack of current information, or if equipment costs are not being accurately

accounted for, a construction project is going to suffer. That’s why we designed the Equipment Field Entry app – to help close that information gap.”

The Equipment Field Entry app works with tablet devices and iPhone and Android smart phones, and is available at both the Google Play and iTunes app stores.

Source: Dexter + Chaney



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# How to Evaluate and Buy Safety Eyewear

For many professions, buying safety eyewear for employees – and ensuring that they use them – is an important decision and responsibility, so we have put together a checklist to help guide your evaluation and purchase of safety eyewear.

There are various categories and subtypes of safety eyewear, but they generally fall into either:

- **Safety Glasses and Goggles** – These differ from regular glasses by the materials used in the frames and lenses, as well as having side protection. Glasses have side protection while goggles are sealed around the eyes on all four sides.
- **Helmets, Face Shields, Hoods and Respirator Face pieces** – These include specialty helmets for welding, radiation, high heat, and those designed for use with respirators.

Some points to consider when evaluating and purchasing Safety Eyewear:

- **Determine your Safety Eyewear Needs** – Some organizations have safety committees and/or captains, who can help with a hazard assessment to identify and evaluate your needs. There is a wide variety of safety eyewear, each with their own standards for materials, face coverage, impact and shatter resistance, heat and chemical protection etc.
- **Meet or Exceed Safety Standards** – Verify that your shortlist meets or exceed CSA (Canadian Standards Association) standards and/or ANSI (American National Standards Institute)

Z87.1-2003 – by certification marks and/or documentation from the manufacturer.

As an example, for safety glasses one of the best lens materials is polycarbonate; frames are commonly made of nylon and/or polycarbonate, are designed to secure the lenses so they cannot be pushed into the eye upon impact.

- **Prescription Requirements** – Determine if you want or need prescription Safety Eyewear. Some safety glasses can be made with Rx lenses and/or have inserts to hold Rx lenses; others do not have that option. Oversize goggles are also available to fit over regular glasses for occasional users. A licensed optician is the most valuable advisor to help determine the best result.
- **Clear Vision** – Have your team try them on in various situations to ensure your employees have a full clear field of vision in their work environments.



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The simplified fitting of the tooth onto the adapter reduces the change-out time and therefore reduces machine down time.

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- **Versatility** – Will they be wearing them both indoors and outdoors? Daytime and evening? Some safety glasses come with built-in clear lenses, “sunglass” type dark lenses and/or interchangeable lenses. Prescription lenses are also available with photochromic (self-adjusting) tinted lenses.
- **Uniform and Equipment Compatibility** – Ensure the Safety Eyewear fits well and does not interfere with other safety equipment and your organization’s uniform i.e. hard hats, face masks, caps etc.
- **Overall Costs** – This is a reality for most organizations. If you need multiple prescription lenses for different lighting situations, i.e. tinted and non-tinted prescription lenses, you may need more than one pair per employee; some frames come in different sizes, requiring multiple stock keeping units – others come in a one size fits all frame.
- **Fit and Comfort** – This point cannot be overstated! Safety eyewear should be comfortable for your team to wear; they will be less likely to wear them as specified and/or take them off periodically.

Your organization’s environment may have additional needs. Work together with your safety team, employees and safety eyewear providers to help determine and find the best solutions for your teams.

## VTC Tractors

VTC MFG Inc. is entirely dedicated to the design, production and sale of specialized light industrial vehicles, loaders, lift trucks, tow tractors and other types of equipment for custom applications.

The company’s products cover a wide range of industries such as public works, raw material handling and recycling, and airport ground support.

Its growing list of customers includes Alcan, Bombardier Aerospace, Premier Horticulture and the City of Montreal.

VTC MFG is currently enlarging its product distribution network throughout Canada and the United States. For details about the company or its products, contact Guy Raymond at 450-379-5387 extension 293 or [graymond@vtcmfg.com](mailto:graymond@vtcmfg.com)

Source: Équipements VTC MFG Inc.



**MAXIGRIP**

	HM11	HM13	HM15	HM16	HM18	HM25	HM30	HM35
Shoes	•	•	•	•	•	•	•	•
ATV	•	•	•	•	•	•	•	•
Snowmobile	•	•	•	•	•	•	•	•
Motorcross/enduro	•	•	•	•	•	•	•	•
Mini Tractor	•	•	•	•	•	•	•	•
Forklift	•	•	•	•	•	•	•	•
Snow Groomer	•	•	•	•	•	•	•	•
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## CP Crane Takes Delivery of the First Terex Crossover 8000 Boom Truck in Canada

Canadian Professional Crane, Inc., (CP Crane) of Waterdown, Ontario, recently purchased a new 72.5 t Terex® Crossover 8000 boom truck, the first one sold in Canada.

CP Crane's Crossover 8000 superstructure is mounted on a 2014 Freightliner 114SD chassis, configured with a 38 m fully powered, 4-section boom with a quick reeve boom head and a 10 m to 17 m offset jib. The X-pattern outrigger design on the Crossover 8000 crane eliminates the need for the front stabilizer jack. This decreases overall crane length and weight. The Terex Crossover 8000 crane is also equipped with a quick-reeving hook block featuring 5 sheaves to offer its maximum capacity, giving it the flexibility to handle some complex lifts. With these features, the Crossover 8000 provides CP Crane with the strongest lift capacity of any boom truck available in North America.

"The additional capacity and the



compact footprint allows us to lift massive loads in tight areas, giving us an edge over our competitors," says Aram Malek, of CP Crane. "And, having one operator on the job saves us a considerable amount of expense we would otherwise have to incur when using a crane that can handle this amount of weight."

Other factors that weighed into CP Crane's purchase was that the Crossover 8000 crane has minimal weight per axle and travel speeds of up to 113 km/h, enabling the company's crews to drive

the crane directly to most work sites. CP Crane's Crossover 8000 also carries full counterweights on board, so there is no need for a separate shipment or the headache of adding and removing the weights for transport. And, because the Crossover 8000 boom truck does not require a front stabilizer jack, CP Crane's setup time will be considerably reduced.

The company purchased the new boom truck from Cropac Equipment Inc.

Source: Terex

## Allison Transmission Handles Extreme Heat and Heavy Loads

Around a blast furnace even the air burns. Humans can stand these temperatures only encased in heat-resistant suits, but extreme heat is necessary to purify metals. After the smelting process, 1,300°C hot slag emerges from incinerators to be hauled away for cooling. The new, and so far biggest, type 2802-130 slag pot transporter, by the special vehicle manufacturer KAMAG, was built to handle these extreme temperatures.

The 82 t vehicle measures 11.9 m long, 7.7 m wide, 4.3 m high and can transport up to 130 t. Powered by a Caterpillar diesel engine C15 with 548 hp and an Allison 4000 Series transmission, the single-axle prime mover hauls a 5.7 m long and 4.35 m high slag pot with a capacity of 45 m³. The slag pot transporter was developed to transport the increasing payloads and larger slag pots with ease. KAMAG selected an Allison transmission largely because it provides superior performance within a compact drivetrain.

An Allison 4000 Series transmission with

a direct mount transfer gearbox ensures torque multiplication at vehicle launch and the transfer of uninterrupted power, which means continuous power flow to the drive



axle, even during gear shifts. Diesel- und Getriebeservice GmbH (DGS) from Mainz – official Allison Transmission distributor in Germany – provides the transfer gearbox and also contributed to the integration of the drivetrain into the slag pot transporter.

### SAFETY IS FIRST PRIORITY

Due to safety reasons the maximum vehicle speed was limited to 35 km/h when unladen and to 20 km/h when laden. Thanks to Allison's smooth acceleration control and Continuous Power Technology™, the slag stays in its pot. In addition, without manual shifting, the driver can fully concentrate on the difficult task of transporting the slag quickly, while not spilling any of the smelted material. Crucially, the slag must be moved quickly because if the slag cools, it destroys the pot. The transporter driver's cabin comes equipped with a multifunctional display which allows the operator to safely observe the delicate tipping process as the transporter approaches the cooling basin, tilts and dumps the slag.

### ROBUST VEHICLES REQUIRED

In smelting and steel plants the transport of liquid slag is one of the most demanding tasks asked of a driver. That's why vehicles must be easy to maneuver. Allison's



# Peterbilt Model 320 Right-Hand Stand-Up Cab

As side-loader collection vehicles continue to gain popularity in residential refuse applications, Peterbilt Motors Company announced a new right-hand stand-up configuration of its recently redesigned low-cab forward Model 320.

The redesigned Model 320 was introduced last year with an entirely new ProBilt interior that features superior fit and finish and numerous enhancements that improve operator comfort, productivity and safety.

"Industry-wide reception of the new Model 320 has been outstanding and we're pleased to be expanding its versatility by offering it in a right-hand stand-up configuration," said Robert Woodall, Peterbilt director of sales and marketing. "Customers engaged in curbside refuse collection who prefer this type of configuration will now enjoy the many advantages of the Model 320's best in class operating environment."

The Model 320 is available in left-hand drive, right-hand drive and dual drive with

right-hand stand-up configurations.

"Refuse collection routes require the operator to enter and exit the vehicle numerous times during his or her shift. The stand-up configuration makes ingress and egress easier and results in less driver fatigue," said Mr. Woodall.

The new Model 320 went into production late last year with a floor-to-ceiling redesign of the interior. Among its many features are a new instrumentation panel with LED backlit gauges; Peterbilt Driver Information Display that provides real-time communication of vehicle performance and diagnostics; easy-to-reach instrumentation; and increased visibility, including rear cab



corner windows.

Peterbilt offers a wide range of natural gas powered refuse vehicles, including the Models 320, 567 and 579.

The Model 320 with right-hand stand-up drive is available for order now.

Source: Peterbilt Motors Company

fully-automatic transmissions reduce the wear of drivetrain components and ensure unrivalled vehicle control for precise maneuvering. The result is less maintenance and reduced downtime, a huge advantage for the operators of these special vehicles. Each Allison automatic transmission features a patented torque converter in place of a traditional starting clutch found in a manual or automated manual gearbox. This eliminates the common need for clutch replacements.

The slag pot transporter was built in a u-frame design, which offers key advantages over a platform design: less time to take in the slag and lower height when the slag flows into the pot. Additionally, this design is especially advantageous in spaces with limited heights, such as when the transporter has to drive through low hall gates.

KAMAG has used Allison transmission technology for many years in their specialized equipment including slag pot transporters, industrial elevating transporters and other articulated vehicles.



For 40 years, special vehicles from KAMAG have been in use around the world in a wide range of areas such as smelting works, steel mills, shipyards and offshore technology, transport vehicles and systems. Vehicles from KAMAG also deal efficiently with demanding transport assignments in the space industry, as well as logistical terminals of large haulage companies and in handling centers. The company was founded in 1969 and is

based in the southern German town of Ulm. The history of vehicle technology for heavy transport vehicles is closely connected with the name of KAMAG.

KAMAG is part of the TII Group – Transporter Industry International – together with the companies Scheuerle Fahrzeugfabrik and Nicolas Industrie.

Source: Allison Transmission



# Faymonville Trailers Help to Build a New Egyptian Freeway

Industry in Egypt is growing and that fact is accompanied by a constant development of the national infrastructure. As an example: a new freeway is in construction between capital city Cairo and Alexandria. One of the leading transport companies of the country is ETAL (Egyptian Transportation & Logistics).

They are also involved in this national construction project. To build a bridge over this new freeway, several beams have been transported from Arabco Shipyard Ismailia to Alexandria. Egypt is a huge country and the distance to cover between the two cities is about 420 km.

Each beam weighed 35 t with a length of 38 m. The ideal transport solution to carry up these elements were the TeleMAX trailers from Faymonville. Besides 2 MultiMAX semi-trailers, ETAL has 6 of this TeleMAX in its fleet.

Due to its extending loading platform, the TeleMAX flatbed semi-trailer is ideally suited for the transport of particularly long



or bulky loads.

Its lightweight design and great steering angle guarantee optimum maneuverability with the highest possible payload. The TeleMAX therefore fulfills all conditions for the time-efficient and cost-effective

transportation of long or bulky items.

The company ETAL relies on Faymonville's competent and detailed project management and trusts in the know-how of the Belgian market leader.

Source: Faymonville Distribution

## Custom Engineered, High Performance Hub Systems Solutions

With a commitment to high quality manufacturing processes and finishes, GKN Land Systems offers premium products for off-highway machinery which suit the customer and the application, even in the most demanding external environments. The company manufactures a range of customized hubs and spindles with capacities from 227 kg to 25,860 kg.

The hub systems design can be fully tailored to the customer's specifications, with an option to include disc brake components if required. Due to the weight of some of the hub and spindle assemblies, GKN Land Systems also supplies them as a pre-assembled unit from its manufacturing facility in Armstrong, Iowa.

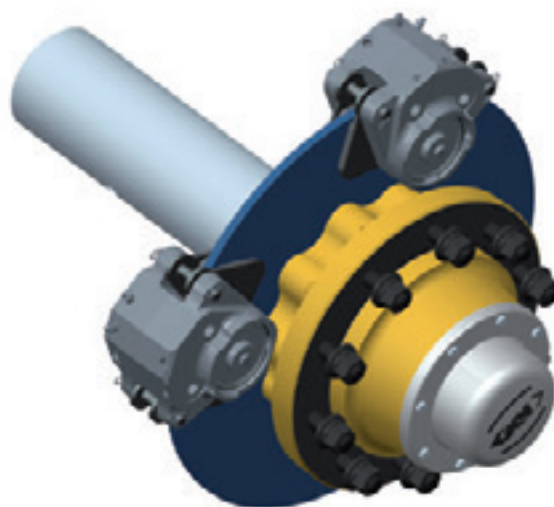
Similarly for heavy duty wheel applications, a 90 kg hub and spindle is available which is manufactured from ductile iron for maximum strength. The complete 10 bolt unit has a load-bearing capacity in excess of 15,875 kg. The product portfolio includes the world's largest hub and spindle, with a 10 bolt pattern and a load-bearing capacity

in excess of 22,700 kg – the new generation 20 bolt version sets a new standard in global off-highway engineering – providing U.S.-based manufacturers of the largest trailers and machines with an unbeatable assurance of reliability and strength.

The company's wheel range includes products designed for driven and trailed applications, as well as specialist applications such as dual tire applications.

GKN's hub and spindle manufacturing facility and customer service support team is co-located to ensure all products are designed, manufactured and tested to the highest quality standards and maximize strength, value and durability through customer input and feedback.

"GKN Land Systems has the most extensive and diversified wheel, hub and spindle portfolio across North America.



GKN's experience and capabilities in designing hubs and spindles, combined with comprehensive testing and component validation, is already gaining significant traction for higher load capacity hubs," said Len Hensel, GKN Land Systems' chief engineer Wheels – Americas.

Source: GKN Land Systems





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The Autocar Xpert can be equipped with an OEM dual steering system. With all controls placed either in the middle, or duplicated and mirrored on both sides.

The high performance dual steering gear system is designed for an extra tight turning radius, and the electrical system is designed for dual steer from the ground up, with no third party splicing into a wire harness.



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## KPI-JCI and Astec Mobile Screens Honors Dealers for Outstanding Performance

KPI-JCI and Astec Mobile Screens recognized 13 North American dealers for outstanding performance during its National Dealer Conference, held September 15-17, 2014, in Denver, Colorado.

The recipients of the awards are selected from the entire KPI-JCI and Astec Mobile Screens dealer organization. The premier award given this year was the Top Sales and Marketing Award, an honor that is not given every year, but rather when a dealer demonstrates extraordinary excellence. This year, KPI-JCI and Astec Mobile Screens recognized Goodfellow Corporation of Boulder City, Nevada, for its extraordinary dedication to the KPI-JCI and Astec Mobile Screens product line.

"Goodfellow Corporation has once again proven its capabilities in marketing, selling and supporting KPI-JCI and Astec Mobile Screens products," said Mike Johnson, vice president of sales and marketing for



*This year, KPI-JCI and Astec Mobile Screens recognized Goodfellow Corporation of Boulder City, Nevada, for its extraordinary dedication to the KPI-JCI and Astec Mobile Screens product line.*

KPI-JCI and Astec Mobile Screens. "We are proud to recognize Goodfellow for its

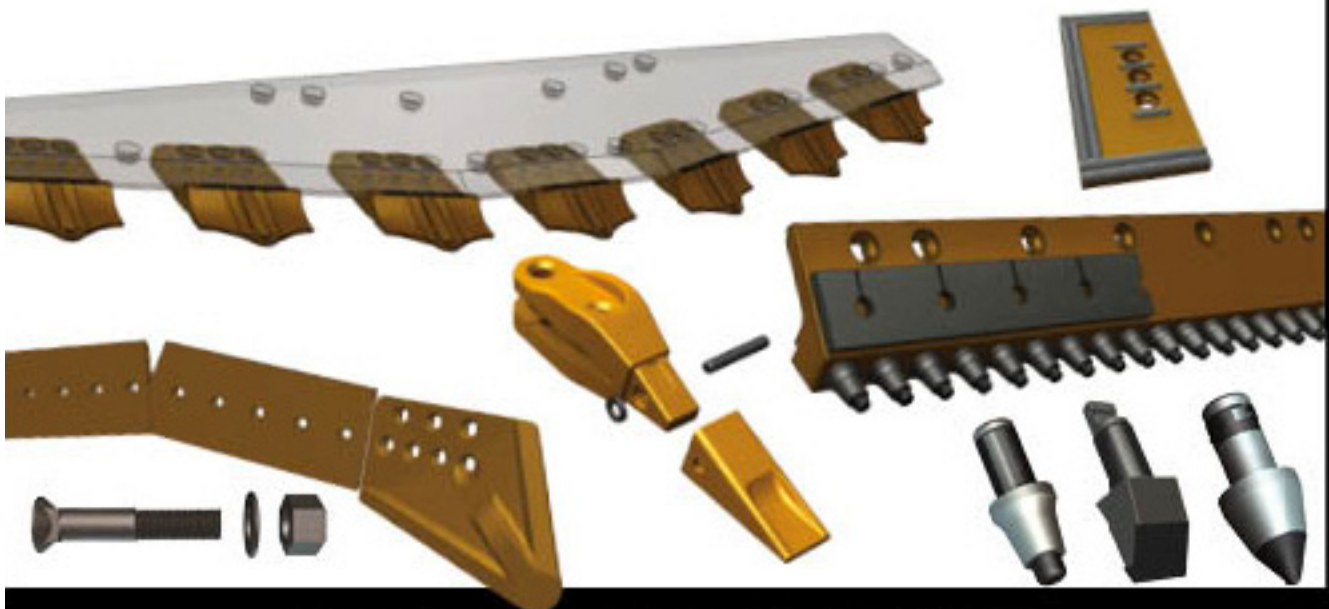
tremendous efforts, and we hope others in our dealer network are inspired by this

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## 40 CNG-Powered McNeilus Mixers On Duty with Argos USA



dealer's accomplishments."

Other award recipients that were recognized included:

- Sales Excellence in Material Handling Products Award: Lonetrack Equipment/Chieftain Recycling Equipment of Edmonton, Alberta; General Equipment & Supplies of Fargo, North Dakota; and Texas Bearing Company of Amarillo, Texas.
- Sales Excellence in Washing & Classifying Products Award: Road Machinery & Supplies of Savage, Minnesota; Lonetrack Equipment/Chieftain Recycling Equipment of Edmonton, Alberta; and Mine Equipment & Design of Cleves, Ohio.
- Sales Excellence in Crushing and Screening Products Award: Goodfellow Corporation of Boulder City, Nevada; General Equipment & Supplies of Fargo, North Dakota; Power Motive Corp. of Denver, Colorado; and Alta Equipment Company of New Hudson, Michigan.
- Sales Excellence in Tracks Award: Thompsonrolec Enterprises of Lewiston, Maine; Goodfellow Corporation of Boulder City, Nevada; American State Equipment of Little Chute, Wisconsin; and Modern Machinery of Missoula, Montana.
- Service Excellence Award: General Equipment & Supplies of Fargo, North Dakota; Amaco Construction Equipment of Mississauga, Ontario; and Thompsonrolec Enterprises of Lewiston, Maine.
- Part Sales Excellence Award: Goodfellow Corporation of Boulder City, Nevada; American State Equipment of Little Chute, Wisconsin; and G. W. Van Keppel Company of Kansas City, Kansas.
- Presidents' Awards: Texas Bearing Company of Amarillo, Texas; Modern Machinery of Missoula, Montana; and Thompsonrolec Enterprises of Lewiston, Maine.

Source: KPI-JCI & Astec Mobile Screens

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McNeilus Truck & Manufacturing, Inc., an Oshkosh Corporation company, has delivered 40 McNeilus® Bridgemaster® ready-mix trucks to multinational Argos USA. The vehicles, which feature McNeilus' industry-leading Next Generation (NGEN) compressed natural gas (CNG) systems (engineered and fully tested at the McNeilus campus), represent the first-ever CNG trucks placed into service by Argos.

"The new McNeilus CNG mixers are extremely quiet – it's eerie how quiet they are compared to a traditional 12 l diesel. Other than that, our drivers don't notice any difference," said Daryl Mizell, Argos USA sourcing manager. "We are exploring options to expand our CNG fleet, and are vetting other metropolitan markets where we compete. I believe CNG will be well-received anywhere we go."

Twenty of the new vehicles are now on the job with Argos operations in Houston, Texas, and the remaining 20 will serve customers from facilities surrounding Dallas. Argos is completing final construction on dedicated fueling stations – each with 25 fill posts – in Dallas and Houston. The Argos CNG trucks plug in at the end of each shift and time-fill overnight. (The fuel control module is designed for either fast-filling or time-filling to fit customer preferences.)

"CNG-powered vehicles are transforming the industry, and these first units for Argos are a prime example of the shift to alternative-fuel powered ready-mixed concrete trucks," said Brad Nelson, Oshkosh Corporation senior vice president and president of the Commercial business segment. "We're proud to be a major

player in this movement toward a more environmentally-friendly, domestically produced, lower-cost fuel."

The identical mixer vehicles are a five-axle configuration, outfitted with an 8.4 m<sup>3</sup> McNeilus drum and Bridgemaster tag axle. Each of the trucks features a 227 l (diesel equivalent) fuel tank, an automatic transmission, an anti-roll stability system, and wireless mixer controls.

Engineered with both the operator and the service team in mind, McNeilus NGEN CNG systems are designed for the rugged ready-mix concrete environment. The plumbing system is built with precision-formed high-pressure lines, compression fittings, and fewer connection points to deliver more consistent and reliable fuel flow. The lightweight, natural gas vehicle (NGV) Type 4 tanks and long-lasting fuel storage pods feature all-aluminum tank covers.

Cementos Argos S.A. is a Colombia-based company engaged in the production of cement, aggregates and concrete products. The company operates cement and concrete production plants located throughout Colombia, Central America, the Caribbean and the United States. The Argos USA operation currently includes over 300 ready mix plants, 3 cement plants, 3 grinding facilities, and 12 cement terminals, located throughout Alabama, Arkansas, Georgia, Florida, Mississippi, North Carolina, South Carolina, Texas and Virginia.

Source: McNeilus Companies, Inc.  
London Machinery



# Appointments

**Takeuchi-US**, a global innovation leader in compact equipment, has appointed **Charmaine Greer** to the position of regional business manager for the Eastern Canada region. Ms. Greer will be responsible for all dealer relations and activity in her assigned region, including dealer recruitment, development and management, assisting with inventories, forecasting, sales planning, as well as assisting both new and existing Takeuchi dealers in developing their business in the Eastern Canadian market.



With over 20 years of sales experience, Charmaine Greer comes to Takeuchi with great knowledge and experience in the construction equipment industry as well as the Canadian market.

Source: Takeuchi-US

**LATICRETE SUPERCAP, LLC**, announced **Michael Getzlaf** has joined the company as an independent sales representative.

According to LATICRETE SUPERCAP managing director John Sacco, "Michael has been added to help meet the growing demand of the LATICRETE® SUPERCAP® System."

Michael Getzlaf is a long-time Independent sales representative for LATICRETE. In his expanded role, Mr. Getzlaf adds the LATICRETE® SUPERCAP® System to the lines of products he represents and will specify The Next Generation Slab™ concept to architects and general contractors.

Mr. Getzlaf serves as president of Canadian Mosaic Inc. and has represented LATICRETE products throughout the Western Canadian market. Canadian Mosaic Inc. is a sales and marketing agency that promotes manufacturing companies throughout this region.

Source: LATICRETE SUPERCAP, LLC

**Gencor Industries** has named **Mark Howard** vice president sales - Canada. He will have overall responsibility for the sales of all Gencor products in Canada.

Mr. Howard has previously served in various roles during his tenure with Gencor and its subsidiary company General Combustion. With over 40 years of experience in the hot mix asphalt equipment, he is recognized as an expert in the industry.

"Mark has a great passion for his native land of Canada and the asphalt industry," says Dennis B. Hunt, senior vice president of Gencor Industries. "He has a high level of expertise and customer focus. We are excited to have Mark focused on the great country of Canada."

Source: Gencor Industries, Inc.

# ICUEE on Gold 100 List of Largest U.S. Trade Shows

Strong exhibitor support has pushed space sales for the 2015 ICUEE exposition past the one-million net square feet (92,900 m<sup>2</sup>) mark in record time.

The biennial ICUEE, the International Construction and Utility Equipment Exposition, will be held September 29-October 1, 2015 at the Kentucky Exposition Center in Louisville, Kentucky.

ICUEE targets the job needs of utilities and utility contractors related to electric, gas, water/wastewater and telecom/cable construction, maintenance and rehabilitation projects.

New and returning companies will be taking advantage of a key show characteristic – live product demonstrations – to connect with thousands of customers in one place.

Exhibitors can also showcase product capabilities through live demonstrations at a special indoor Demo Stage. Product pavilions and a hands-on Ride and Drive test track also amplify the customer outreach.

A variety of industry-focused education programs will complement the show's outdoor and indoor exhibits to add more value for attendees.

Source: Association of Equipment Manufacturers



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## Agenda

**bauma China**  
November 25 - 28, 2014  
Shanghai, China

**bauma  
China 2014**

**INFRA 2014 Congress**  
December 1 - 3, 2014  
Montreal, QC Canada

**Pollutec 2014**  
December 2 - 5, 2014  
Lyon, France

**Landscape Ontario's 42<sup>nd</sup> Edition of CONGRESS**  
January 6 - 8, 2015  
Toronto, ON Canada

**World of Concrete 2015**  
February 3 - 6; Seminars 2 - 6, 2015  
Las Vegas, NV USA

**The Rental Show**  
February 22 - 25, 2015  
New Orleans, LA USA



**Work Truck Show**  
March 4 - 6, 2015  
Indianapolis, IN USA

**National Heavy Equipment Show**  
March 5 - 6, 2015  
Toronto, ON Canada

**Québéxpo (ALQ Rental Show)**  
March 10 - 11, 2015  
Laval, QC Canada

**World of Asphalt & AGG1**  
March 17 - 19, 2015  
Baltimore, MD USA



**inter airport South East Asia – Singapore**  
March 18 - 20, 2015  
Singapore

**2015 North American Snow Conference**  
April 12 - 15, 2015  
Grand Rapids, MI USA

**INTERMAT Paris**  
April 20 - 25, 2015  
Paris, France



**ISRI 2015 Convention and Exposition**  
April 21 - 25, 2015  
Vancouver, BC Canada

**The Federation's Solid Waste & Recycling Conference & Trade Show**  
May 3 - 6, 2015  
Bolton Landing, NY USA

**APOM technical day**  
May 8, 2015  
Warwick, QC Canada

**Waste Expo 2015**  
June 2 - 4, 2015  
Las Vegas, NV USA

**AORS Municipal Public Works Trade Show**  
June 3 - 4, 2015  
Exeter, ON Canada

**APOM technical day**  
September 4, 2015  
Saint-Henri-de-Lévis, QC Canada

**ICUEE – The Demo Expo**  
September 29 - October 1, 2015  
Louisville, KY USA

**bauma 2016**  
April 11 - 17, 2016  
Munich, Germany



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May 30 - June 3, 2016  
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